

Platinum
Business
Partner

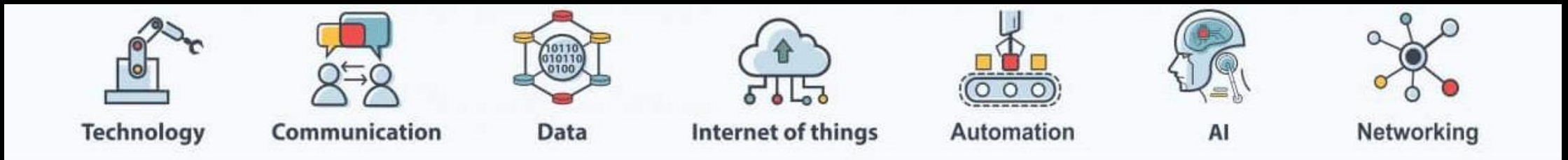


**17°
IT Directors
Forum**

Data Resilience and Security in the Digital-First era

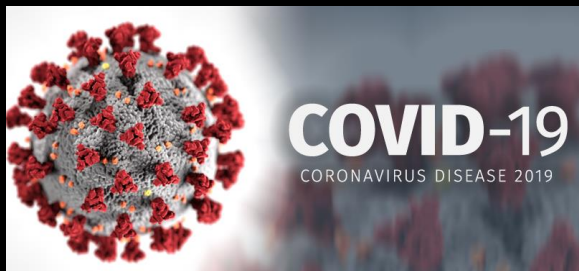
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Digital Transformation



“...reimagining of business in the digital age”.

The process of using digital technologies to create new - or modify existing - business processes, culture, and customer experiences to meet changing business and market requirements (analog to digital).



Digital-First the next step

“The world is moving from DX (as we know it) to Digital-First.

DX started with transformation from analog to digital. With contextualization, digital-first becomes the next evolution in DX. ”

Digital-first applies to any entity (company, government, consumer, patient, constituent) that is always asking: “Is there some digital-based capability/enhancement that could improve our lives and desired outcomes?”

and it is not limited to business and economic performance.

A digital-first economy is therefore one where industries, business ecosystems and organizations are influenced by digital in the way they innovate and create/deliver their products/services, empower their employees, engage/serve their customers, collaborate with their partners as well as contribute to the broader society. In this economy, all industries will be driven and shaped by Future Enterprises. “

[ICT Awards: The Digital-First world is the Era of the Future Enterprise](#)

Technology building blocks (IDC)

Organizations, private or public, large or small, will need to leverage technologies in an accelerated fashion to thrive. The digital-first building blocks set the new benchmarks for enterprises to become truly digital-first.

- Customer facing-first.
- Cross ecosystem-first.
- Hybrid work-first.
- Unified security-first.
- Remote operations-first.
- Business value-first.
- Edge data-first.
- Pervasive wireless-first
- Augmented personalization-first.

By 2022, more than half the global economy is based on or influenced by digital. By 2023, 90% of organizations globally will be prioritizing investments in digital tools to augment physical spaces and assets and by 2024, 55% of all ICT investment will be linked to digital transformation (DX).

[ICT Awards: The Digital-First world is the Era of the Future Enterprise](#)

DX Tech aspects of today

- Hybrid ecosystem
- Scalable environment
- Automation & Orchestration
- Data Security
- Data Resilience

Secure, Scalable, Hybrid ecosystem, for Automation & Orchestration



Introducing Power10 **Scale-Out** servers

Enhanced Performance & Scale

- Six new 1 and 2-socket, 2U and 4U height server models
- Up to 48 cores and 8TB memory footprints
- Up to 50% performance per price increase and 1.4X more system performance vs. Power9*
- Expanded Dynamic Capacity consumption features with CUoD and PEP 2.0
- Value-driven solutions and higher technical standards

AIX

IBM i

Linux



OPENSIFT



IBM Platform for digital transformation

- Reduced application migration and modernization costs by 34%
- Serverless-like system with flexible consumption options to support multiple workloads, from core to edge applications
- 2X more density of compute and memory fits right into client datacenters

More uptime for apps & downtime for people

- Leading industry uptime with up to 28x (yes, 2700%!) less downtime vs. x86 server vendors
- A platform that let clients innovate and collaborate anytime, all the time
- Seamless hybrid cloud integration so clients can skyrocket their resources

Security that protects client data anywhere

- The average total cost of a data breach increased by nearly 10% yea-over-year
- Protect data with platform integrity from the processor to the cloud as part of a zero-trust architecture

Data Fabrics Instead of Data Silos

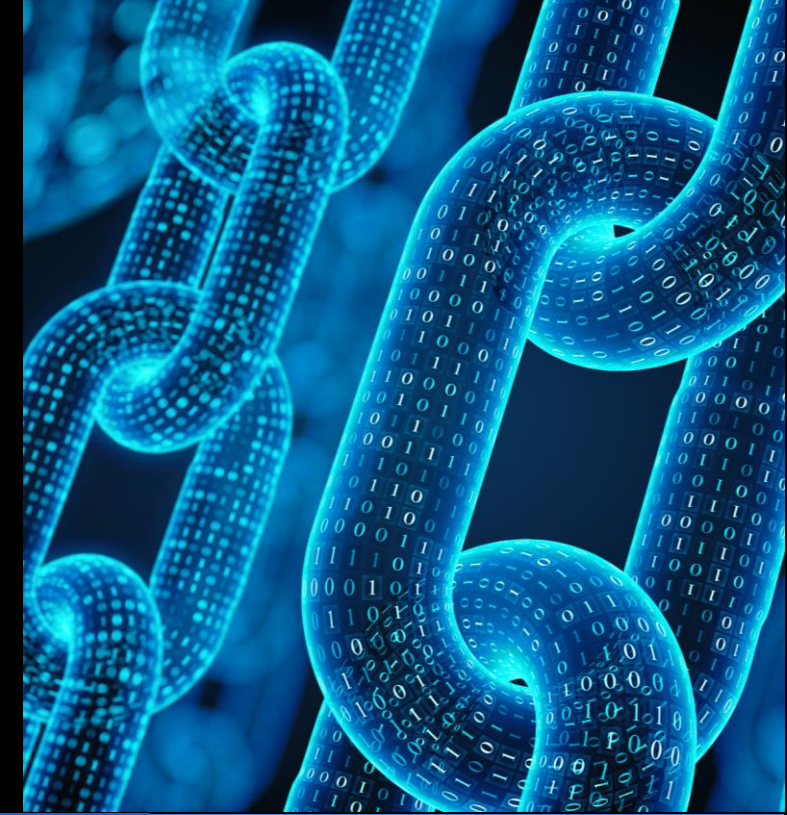
- Make data more accessible for enterprise analytics and AI so client teams can make smarter, faster decisions
- Leverage IBM's new built-in inference engine that brings AI closer to the data to reduce cost and complexity

IBM Power **Security**

Design, architecture, and integration

Security is architected into Power for all types of threats: traditional, new, and emerging

- Processor
- Firmware
- Hypervisors
- Management
- Network
- Operating systems
- Containers
- Applications
- Middleware
- AI



Base Platform Security & Integrity

Continuously protect platform integrity across main processor, service processor and peripherals

End to End Hybrid Cloud Security

Offer all platform capabilities with the highest level of security from enterprise through Cloud

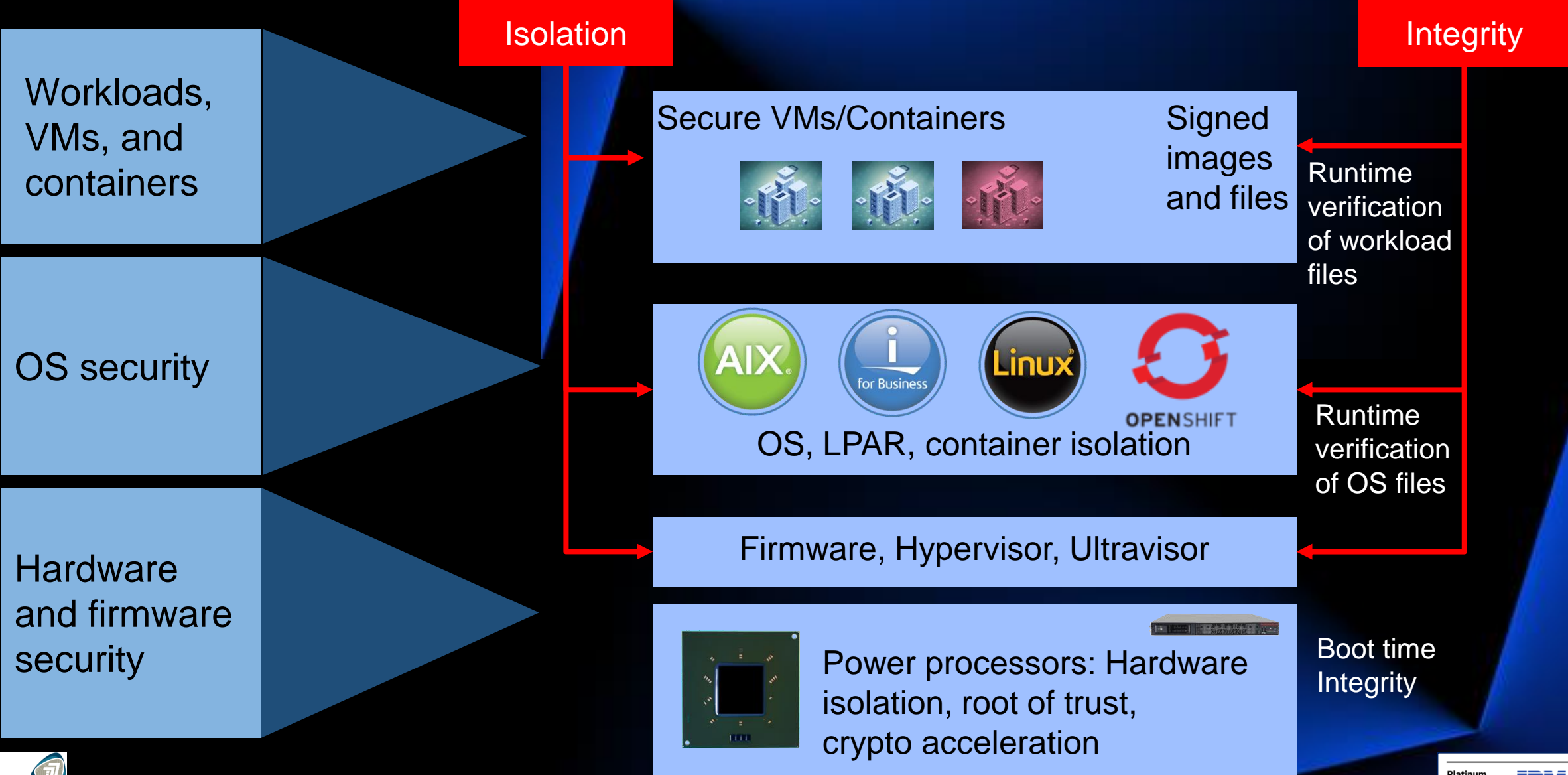
Workload Security Enablement

Provide features to secure client workloads: HW, firmware, and OS support for isolation, integrity, encryption, event monitoring, ...

Simplified Security Management

Automated security management to simplify security operations and compliance: patching, integrity monitoring, health checking, ...

System level security



End to end **Security** with full stack encryption

Stay ahead of current and future threats with support for:

- Quantum-safe cryptography
- Fully homomorphic encryption

Applications

Hyper-sensitive data

Databases

Sensitive in-use, in-flight and at-rest data

File and data sets (AIX EFS)

Sensitive data tied to access control for in-transit and at-rest data

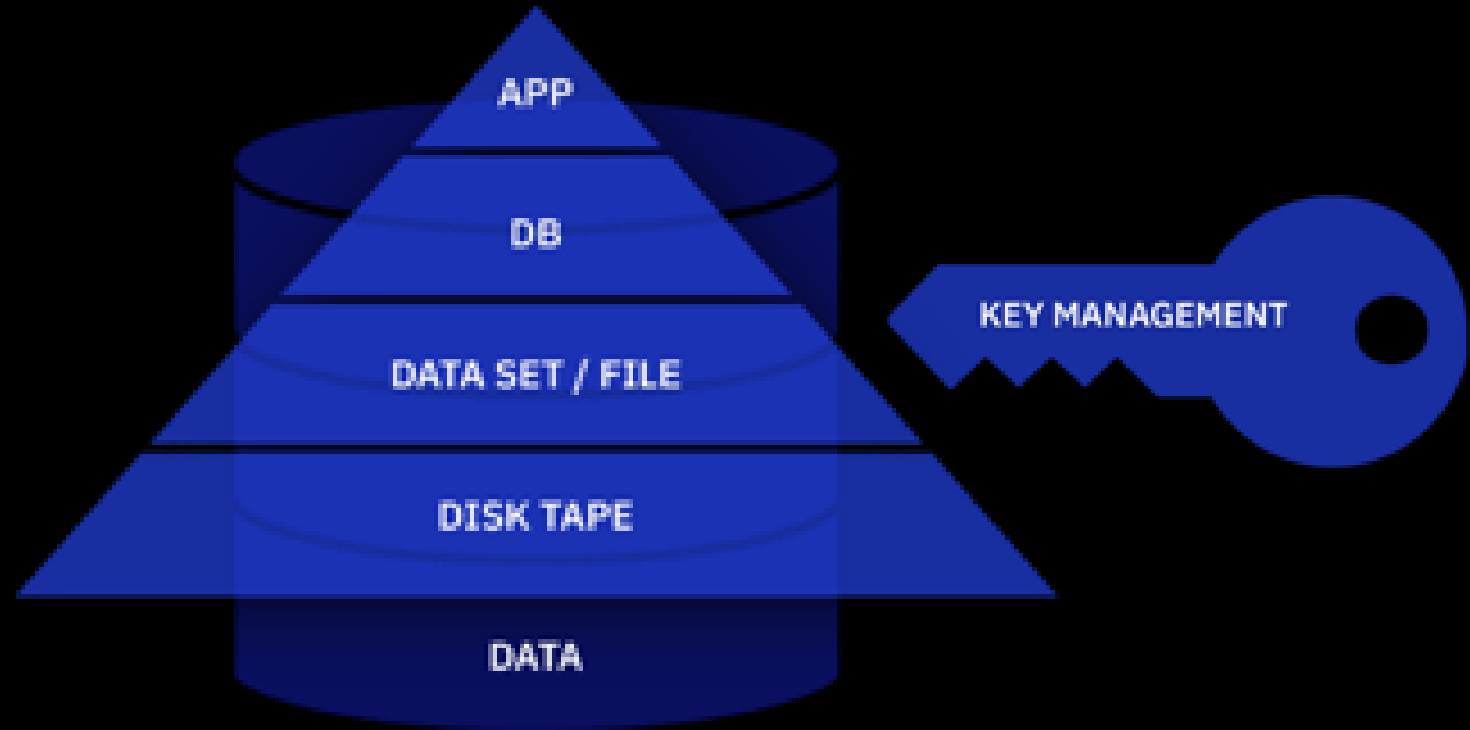


Memory encryption

All data in memory

Full disk and tape

*(AIX LV encryption, IBM i ASP encryption)
Protect at-rest data*



Transparent memory encryption with:

- No additional management setup
- No performance impact

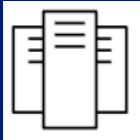
Blazing fast hardware-accelerated encryption

- 4x crypto engines in every core

IBM Power **Hybrid ecosystem** - *deploy where needed*



From current infrastructure



to hybrid infrastructure



to consumption as a service



Power10 Servers

Core business apps and data

- Performance and scale leadership
- Class-leading availability
- End-to-end security from the processor to virtualization and operating system

Power Private Cloud with Dynamic Capacity

Pay for only what is used

- Flexible consumption options with built-in cost optimization
- Cloud-based monitoring, metering by the minute for Power and Red Hat Enterprise Linux and OpenShift
- Power10 and Power9 can co-exist in the same pool

Power in IBM Cloud

Extend to public cloud

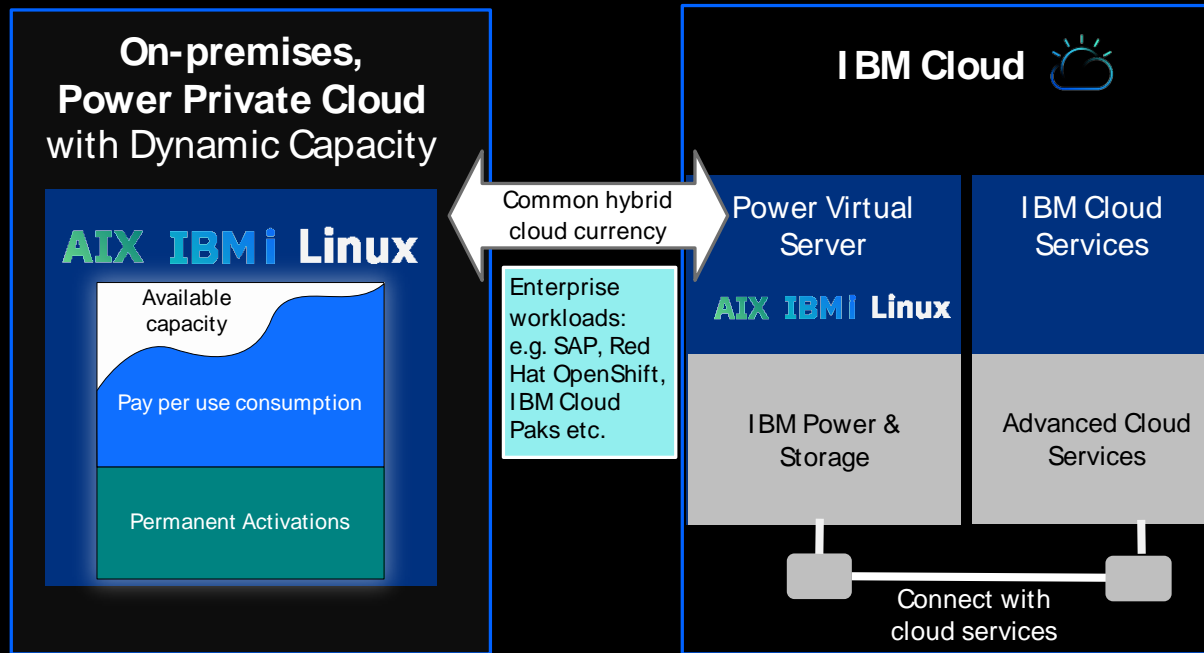
- Consistent architecture to on-prem infrastructure
- Run AIX, IBM i, and Linux
- VM-as-a-Service for Dev/Test, HA/DR, modernization
- Global footprint with access to IBM Cloud services

IBM Power for frictionless **Hybrid Cloud**



Consistent experience for elastic computing across the IT environment

- Consistent and compatible IT architecture – no additional middleware or application refactoring required
- Extend workloads across on-premises and Power Virtual Server
- Common hybrid cloud currency for pay-per-use consumption

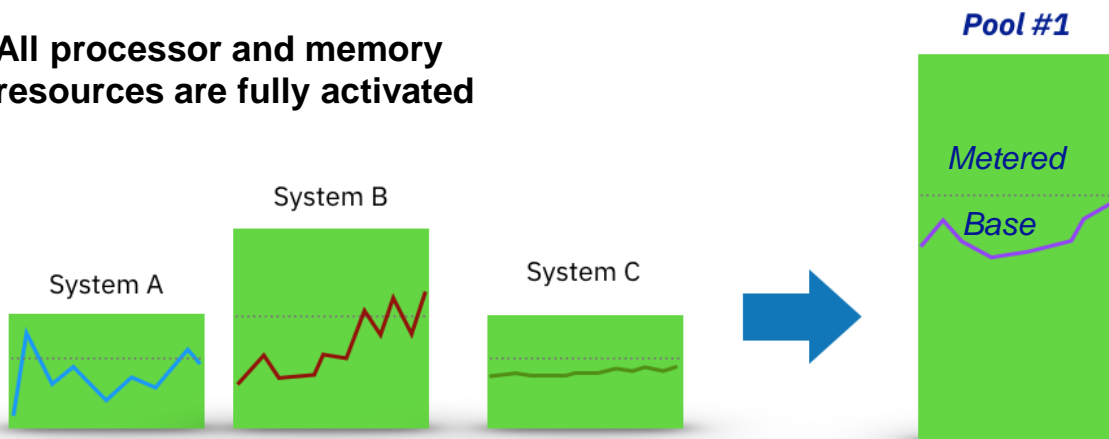


Power private cloud with **shared utility capacity**

Deploy shared utility capacity across a pool of Power E1080/E980 systems, Power E950 systems or S922/S924 systems

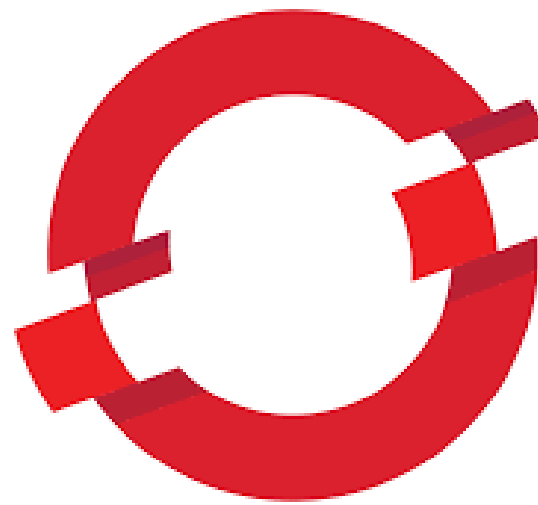
IBM Cloud Management Console with HMC automatically meters any resource use that exceeds the pool's base capacity, and debits minutes real-time against capacity credits on account

All processor and memory resources are fully activated



Respond faster to business demands

- 4.1X more containerized throughput per core than x86² running Red Hat OpenShift
- 2.5X per core vs x86 SPECint_rate³
- 50% more capacity, same energy consumption⁴
- World record 8-socket two-tier SAP SD standard application benchmark¹
- Instant scaling with pay per use consumption



OPENS SHIFT

Gain performance and TCO advantages by co-locating Linux, AIX, IBM i and Red Hat OpenShift environments

Data Resilience

Data Security



Data Resilience is the Most Critical Function of Primary Storage

Ransomware attacks accelerating to every **11 seconds** with an average cost of \$4.4M

It takes an average of **23 days** to recover from a Ransomware attack

Accelerating recovery time requires the ability to test applications in a secure environment before resuming production

Separation of Duties

Prevent non-privileged users and hosts from compromising production data

Dual authentication to control access

Protected Copies of Data

Automated copies of immutable data

Logical air-gap to prevent copies from being accessed

Speed of Recovery

Ability to restore data in minutes or hours vs. days or weeks

Support for bare metal, virtual, container or cloud workloads

Steps to IBM FlashSystem Cyber Vault



1

Make Immutable Copies of Data

Safeguarded Copy

CSM to automate creation and restore of data copies

2

Test Copies of Data

Isolated infrastructure to test data copies

Ensure copies are not corrupted/infected using application tools

Test infrastructure can be logically or physically isolated

Blueprint for testing and recovery process

3

Automate Process

Automation of taking copies and testing

Automation of test & restore process

IBM Safeguarded Copy for IBM FlashSystem and SVC

Speed recovery from cyber attacks



IBM **Copy Services** Manager

Automatic

creation of regular backup copies

Immutable

point-in-time copies of production data

Isolated

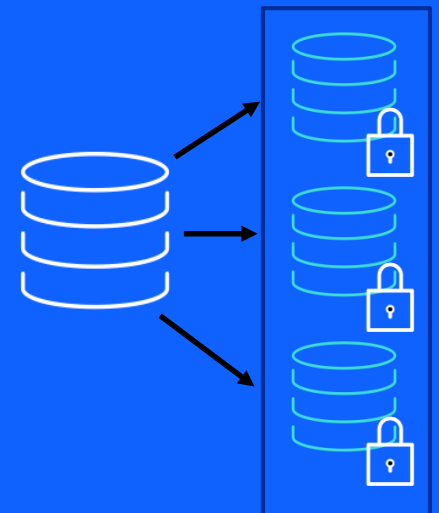
logical air-gap offline by design

Fast

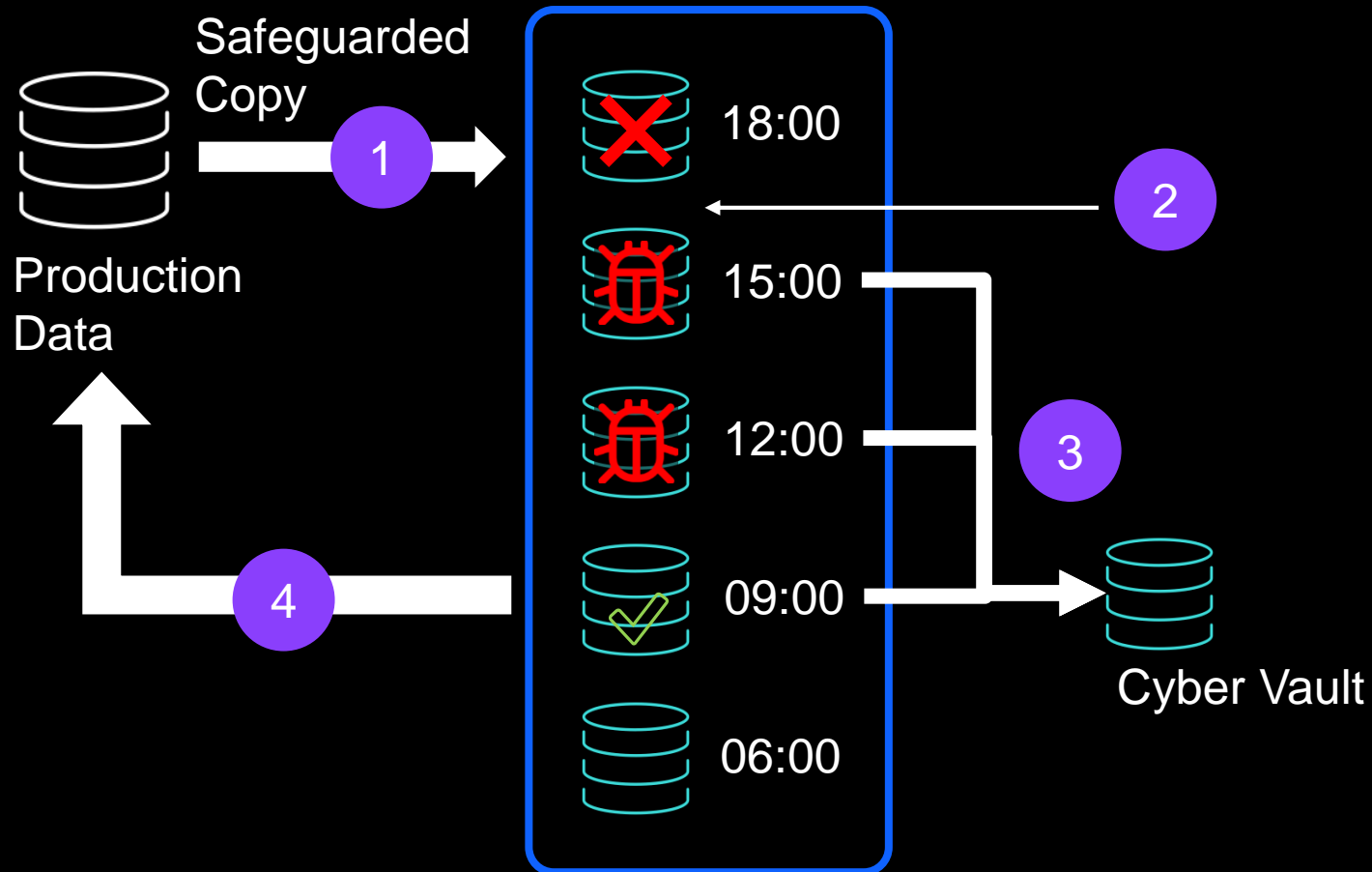
restore from copies on primary storage

Prevents modification

or deletion of copies due to user error, malicious destruction, or ransomware attack

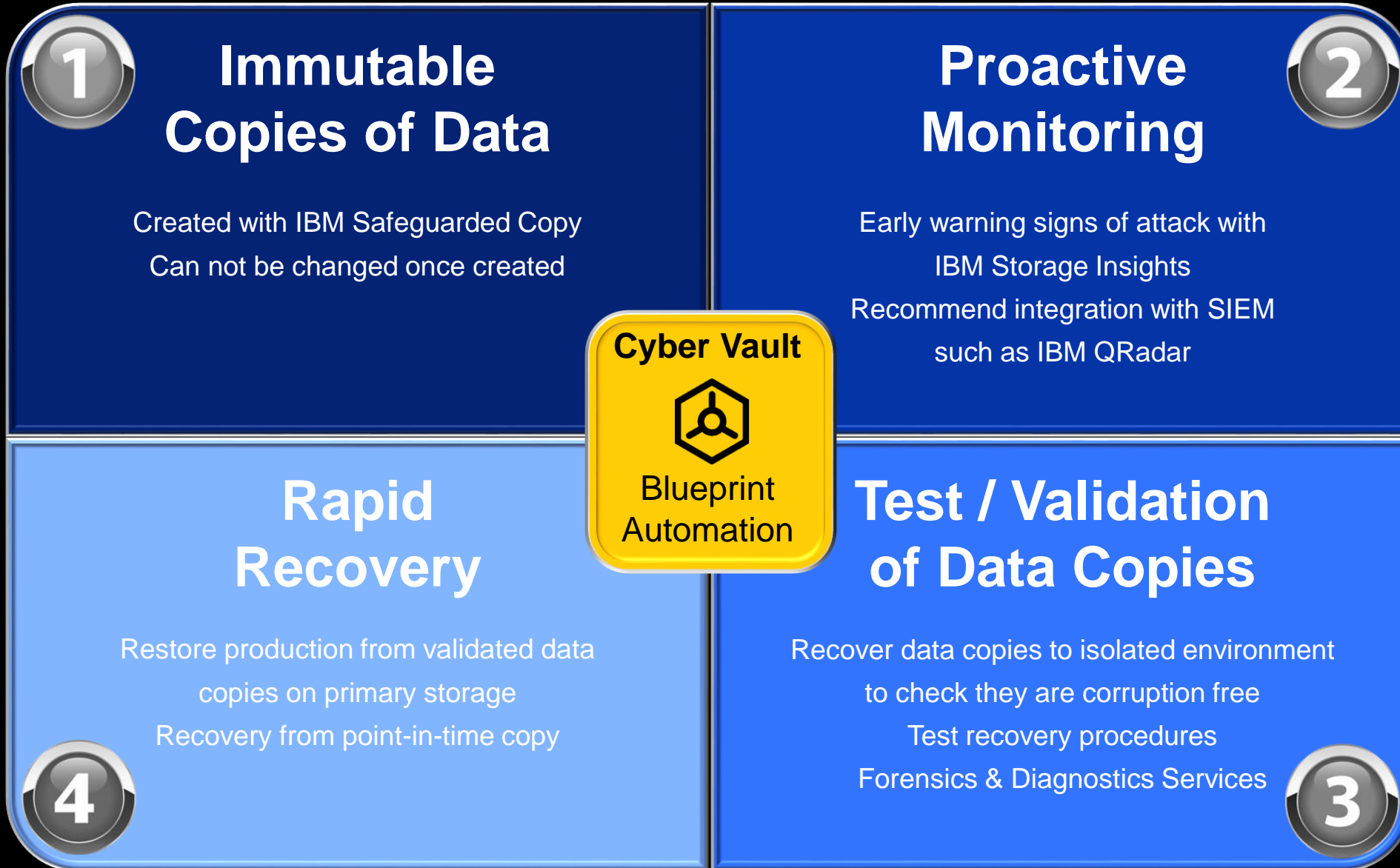


Safeguarded Copy – Immutable data copies

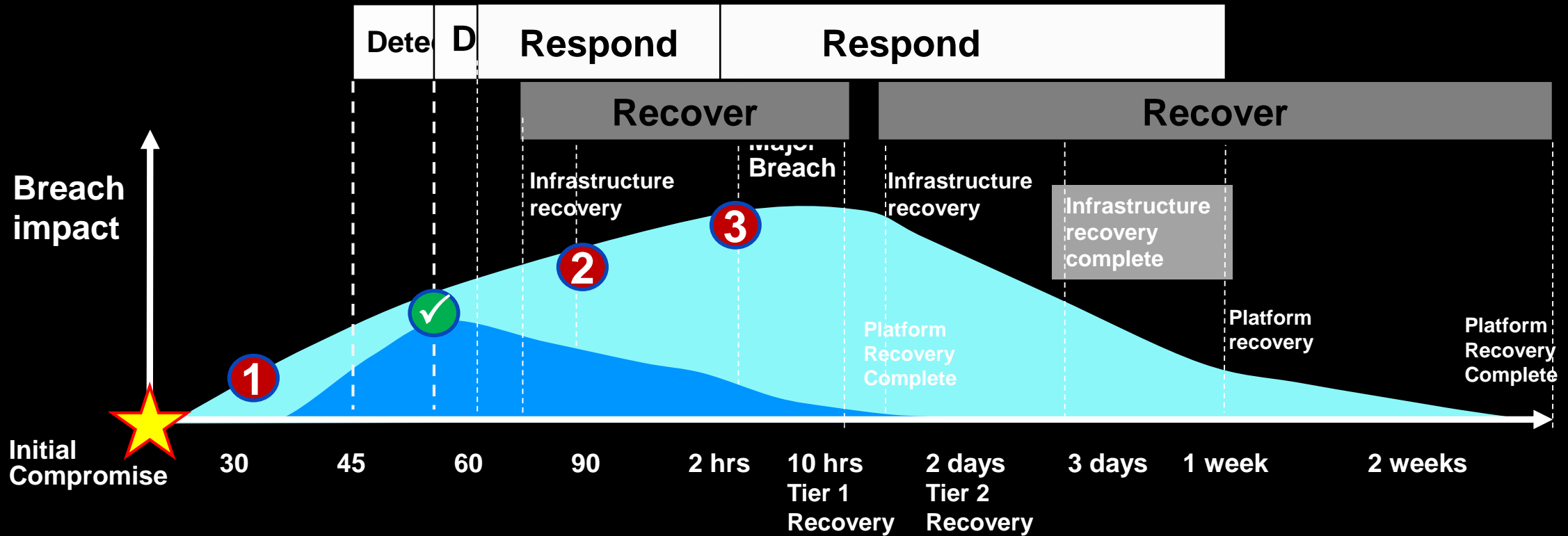


1. Safeguarded immutable copies created throughout the day
2. Attack and/or corruption detected
3. Manually mount and validate Recovery volumes to Cyber Vault
4. Manually identify and restore to production

FlashSystem Cyber Vault is as simple as 1, 2, 3, 4



Cyber attack detection and recovery



- 1 Corruption of data occurs - but not yet detected
- 2 Without the IBM Cyber Vault environment corruption is detected much later and has a greater chance to spread
- 3 It takes even longer to identify all impacted data once the corruption has spread within the enterprise

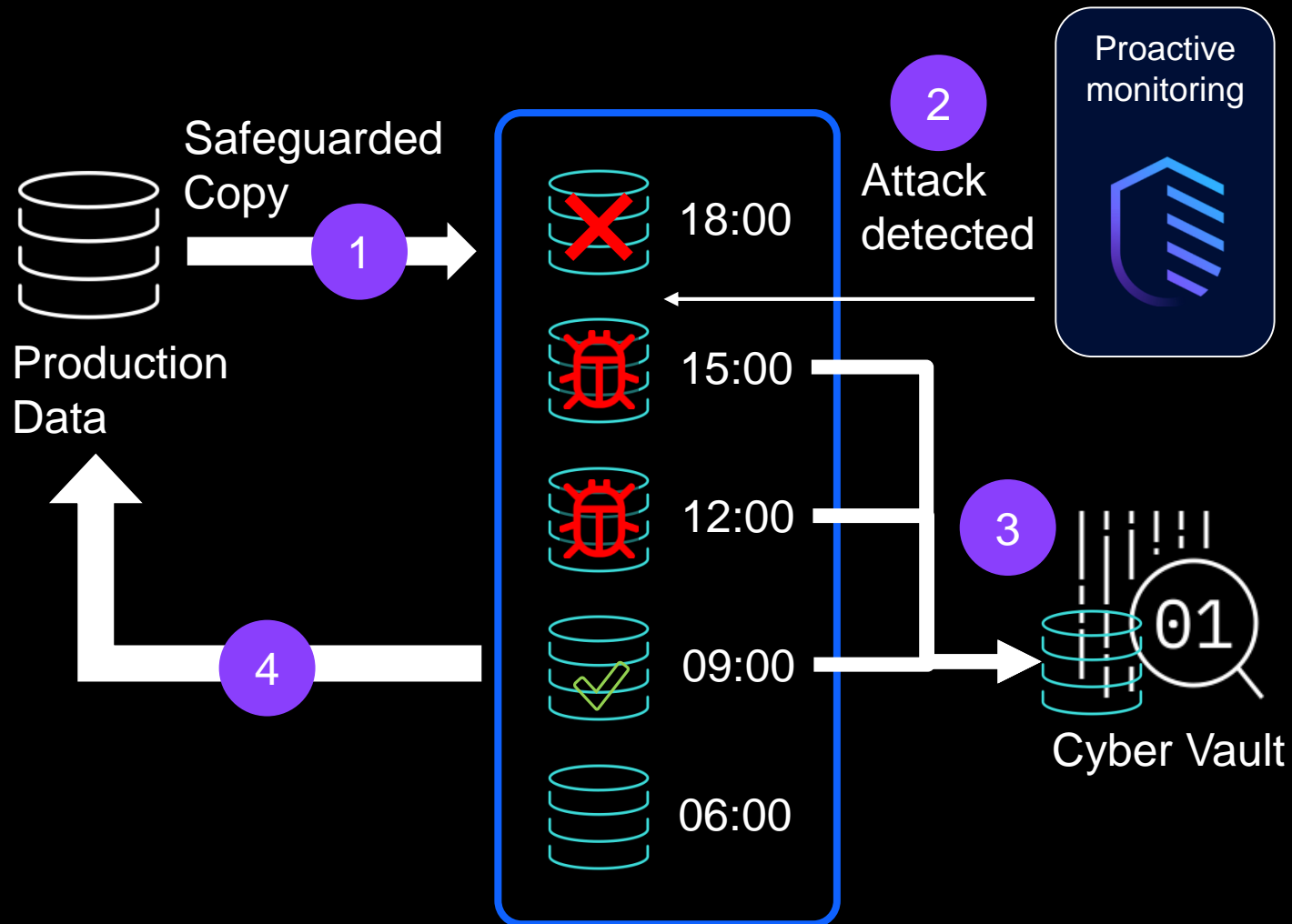


IBM Cyber Vault Effect

Due to the Cyber Vault environment and the use of Safeguarded Copy technology, data is continuously checked and corruption is found and corrected EARLIER and FASTER

IBM Cyber Vault Workflow – Reactive – After a Cyber Event

Test & Validate data before Recovery



1. Safeguarded immutable copies created throughout the day
2. Attack detected by monitoring software
3. Recovery volumes mounted to Cyber Vault and run tools to validate if data is clean or corrupted
4. Clean copy quickly identified and restored to production

LTO Tape for Air Gap Protection

Isolation - Logical and Physical Separation, tape offers the greatest level of isolation.

Immutability - Ease of Corruption or Destruction, Tape is inherently harder to corrupt due to its greater isolation.

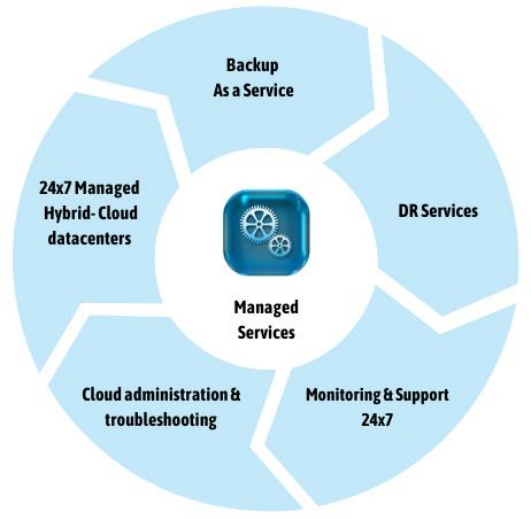
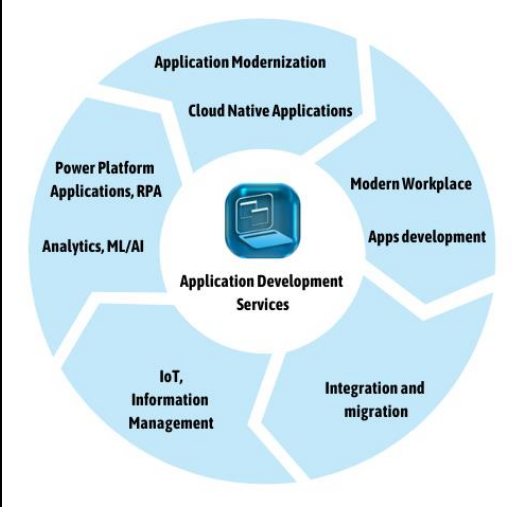
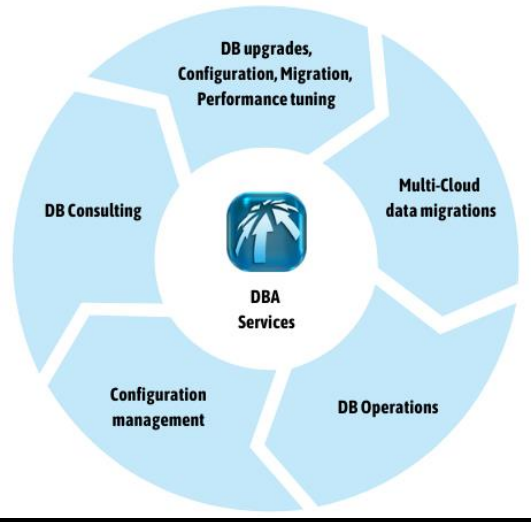
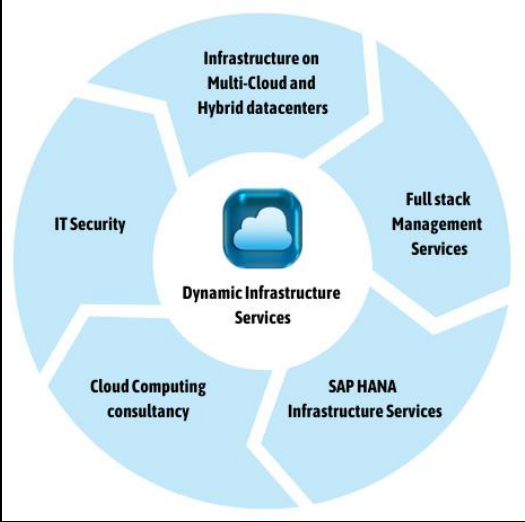
Performance - Speed to meet RTO/RPO in different scenarios. Tape read/write performance makes it a very fast option for traditional backups (non-snapshot).

Ease of Reuse - Tape is exclusively used for traditional streaming backups

Cost – Low cost per Terabyte.



Information Technology Trust





Thank you

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IBM Power Systems Power10
IBM Systems Foundational

IBM Power Systems Virtual Server
IBM Cloud Technical Sales Intermediate

IBM Systems Enterprise Storage V2
IBM Business Partner Technical Advocate

IBM Systems Storage for Data Resilience V2
IBM Business Partner Technical Advocate

IBM Power Systems Infrastructure V3
IBM Systems Sales Foundation

IBM Systems Total Cost of Ownership (TCO)
IBM Systems Sales Foundation

IBM Power Systems Infrastructure as a Service (IaaS) V3
IBM Systems Technical Sales Intermediate

IBM Power Systems Enterprise Linux V2
IBM Systems Technical Education Intermediate

IBM Systems Storage for Data and AI V2
IBM Business Partner Technical Advocate

further reading ...



- [The Total Economic Impact™ Of Optimizing And Managing Your Hybrid Multicloud](#). A Forrester Total Economic Impact™ Study Commissioned By IBM Services April 2020. Page 2.
- [Cost of a Data Breach Report 2021](#)
- [**Digital transformation refocused: New goals require new strategies**](#)
- [ICT Awards: The Digital-First world is the Era of the Future Enterprise](#)
- [COVID-19 digital transformation & technology – McKinsey](#)
- [IBM Security: Cost of a Data Breach report](#)
- [HBR: Making the leap to a Digital-First Enterprise](#)
- [Bloomberg – IBM: How smarter businesses transform in an uncertain world](#)
- [IBM FlashSystem Cyber Vault](#)