

ORACLE

Inside Oracle Multicloud: Unified Services Across OCI, Azure, Google Cloud & AWS

Frank Zervos

Solution Engineering Director

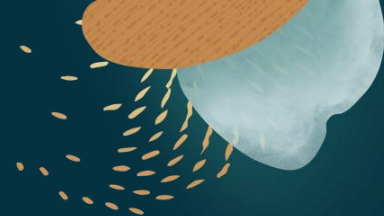
Oracle Hellas

May 19, 2026



The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, timing, and pricing of any features or functionality described for Oracle's products may change and remains at the sole discretion of Oracle Corporation.

Multicloud momentum



1. 451 Research from S&P Global Market Intelligence
2. 451 Research from S&P Global Market Intelligence
3. Forrester

98%

Organizations that are **using** or **plan to use multiple clouds** within the next six months

Goals

“ I need to **Modernize** my existing applications”

“ I need to **Build innovative** applications”

“ I need to **Reduce my costs**; streamline operations, optimize my investments and maximize the capabilities of my applications ”

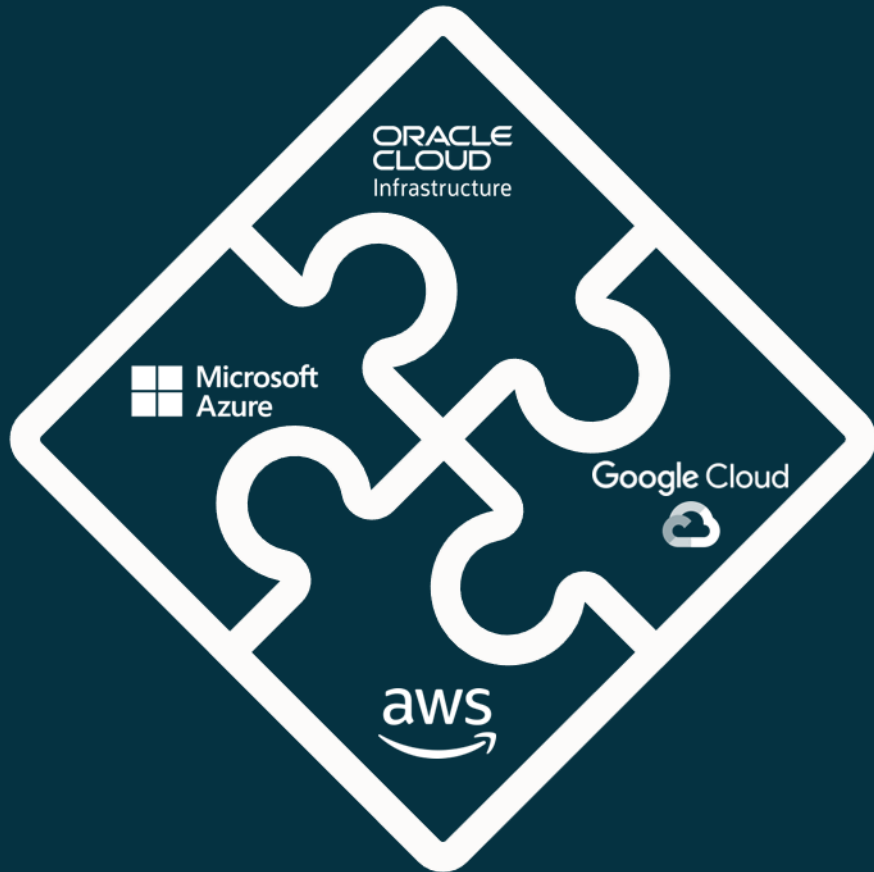
#1

Rank of **“Interoperability between different cloud vendors for multicloud”** as a challenge when implementing workloads in the cloud

81% of mission-critical workloads are still running on-premises



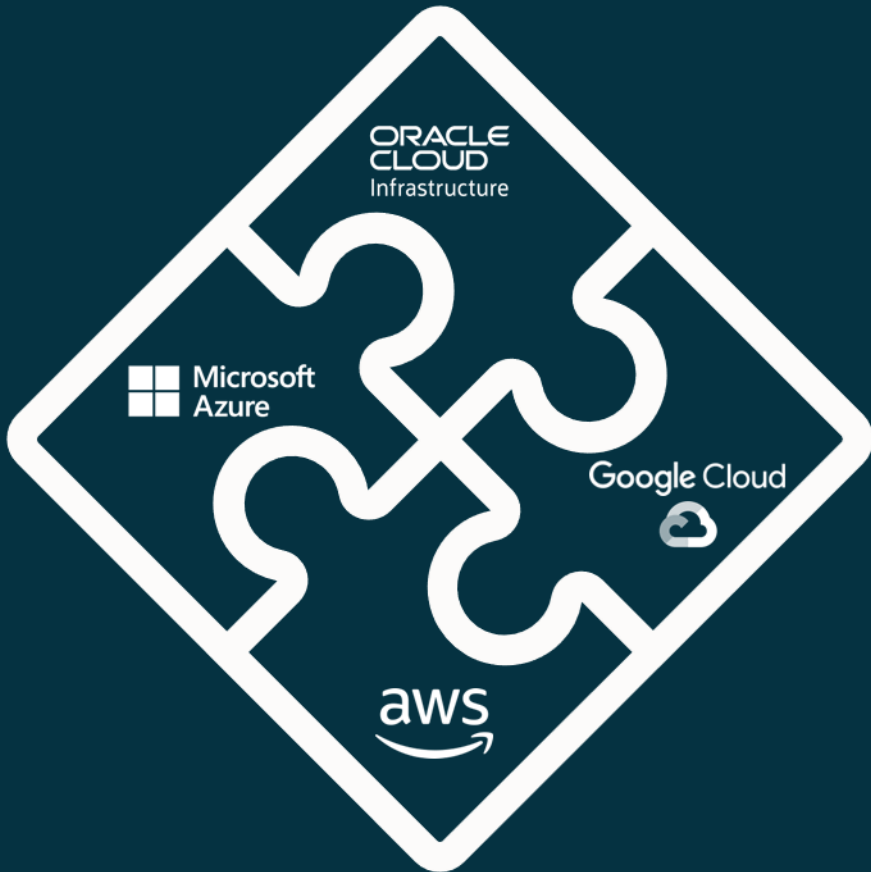
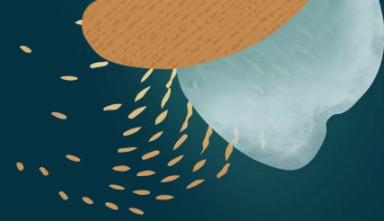
First step: Oracle multicloud **for** Hyperscalers



Oracle Interconnect

- Available for Microsoft Azure ,Google cloud ,AWS
- High speed, low latency 2 ms, private secure connection
- Federated SSO authentication
- Collaborative support model
- Separate billing from each hyperscaler

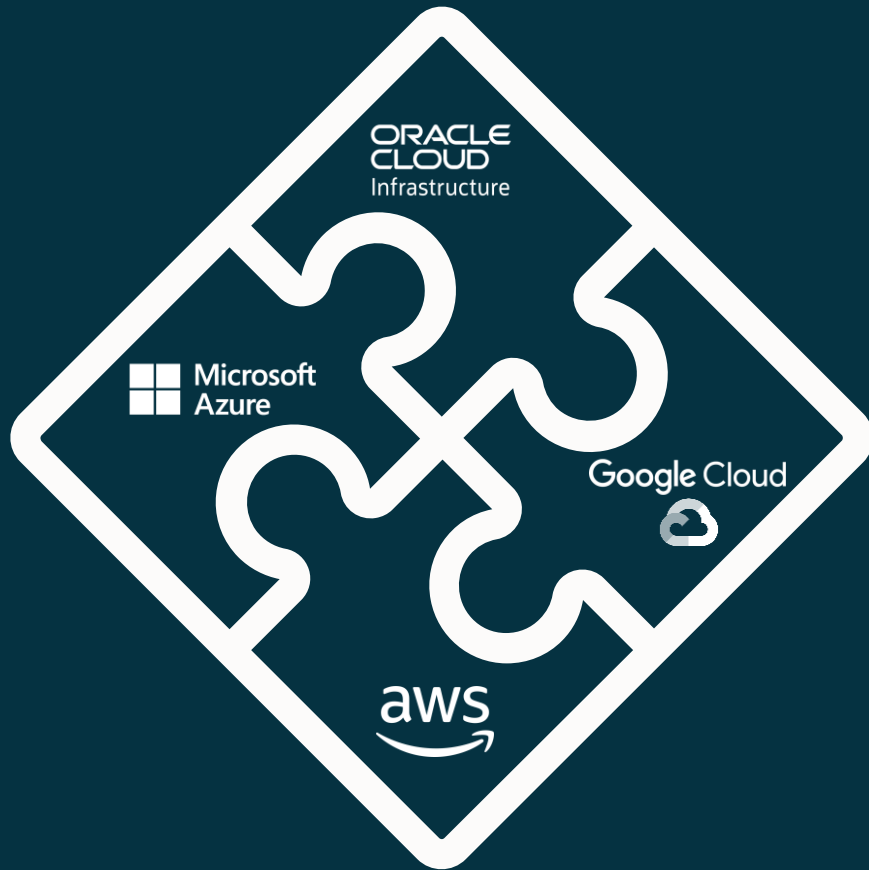
Next and strategic step: Oracle multcloud **at** Hyperscalers



Oracle AI Database Multicloud Solutions

- Collocation – same data center (Available for Microsoft Azure, Google cloud, AWS)
- Single pain of glass
- Integrated Network topology
- Sub-millisecond latency, high-bandwidth
- Use existing Cloud Vendor credits or Oracle
- Collaborative support model

Why top hyperscalers choose to partner with Oracle?

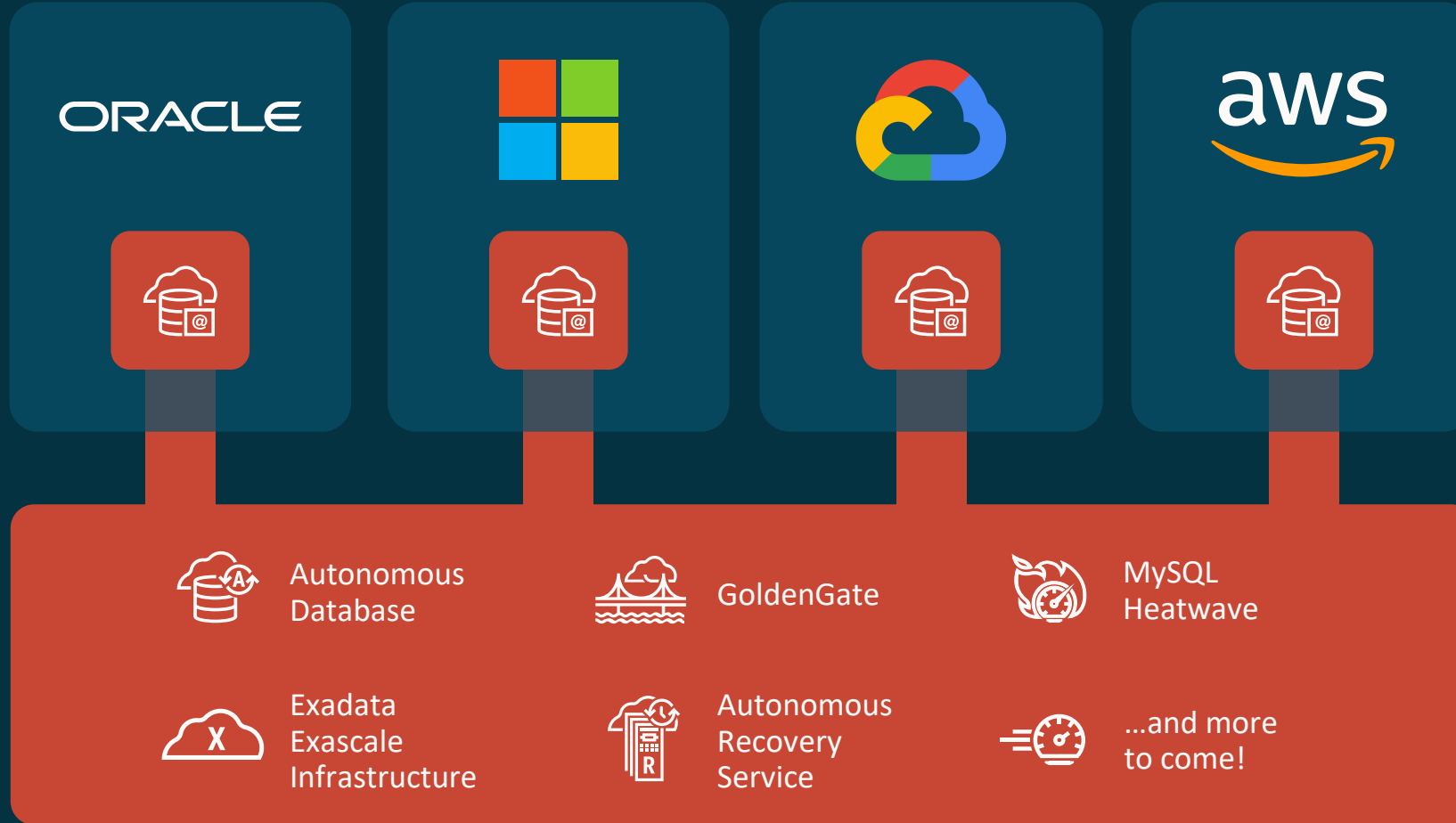


- Enterprise Cloud Platform Market is led by Top 3 hyperscalers (Azure, Google Cloud and AWS) with **78%** market share*
- Oracle AI Database is the custodian of enterprise data around the world and is crucial to supporting **mission critical applications** in cloud
- **Data Gravity** drives applications to be built and run in close proximity to where data is stored and accessed

* Gartner Magic Quadrant for Strategic Cloud Platform Services - Oct 2024.

Oracle is in all leading Hyperscalers

Enable consistent data management across all clouds



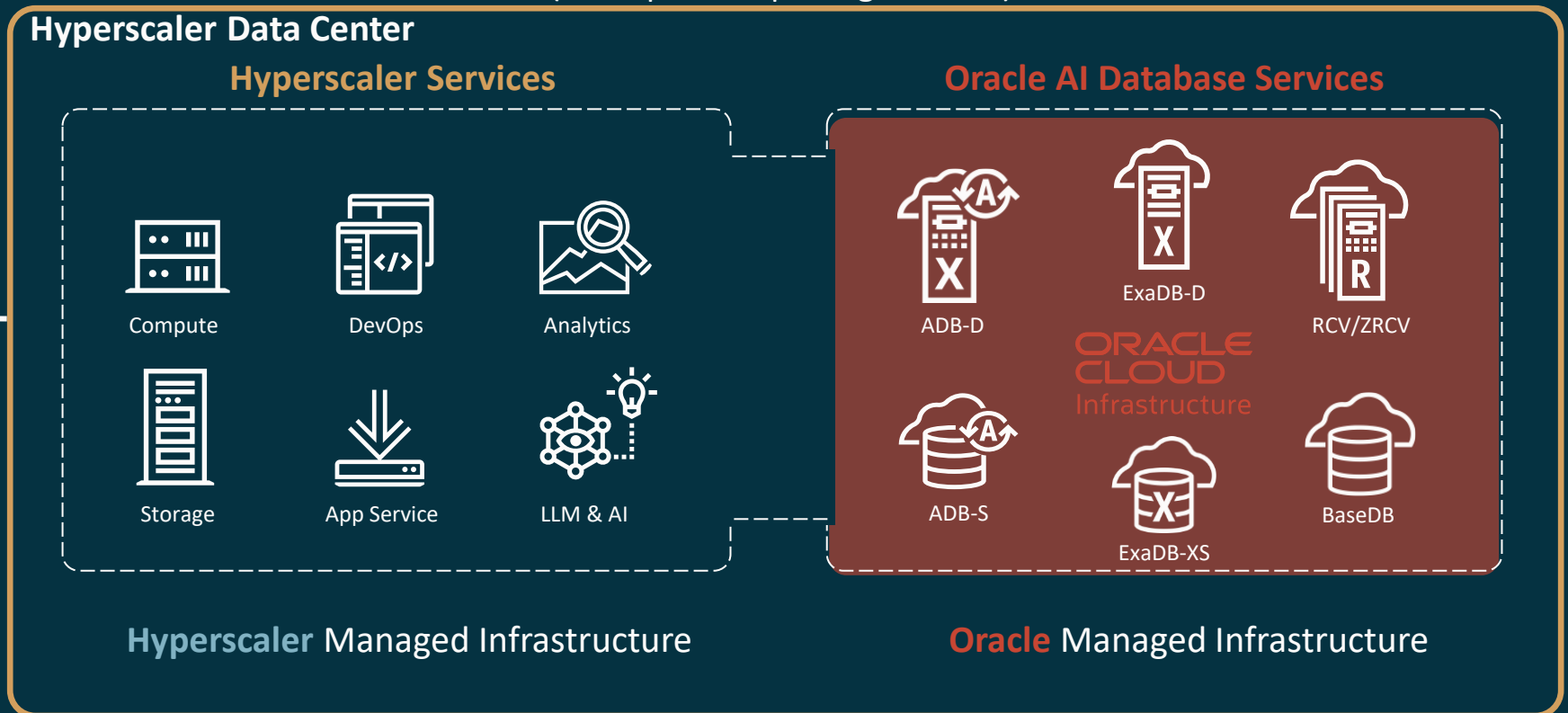
Bringing Oracle AI Database to your hyperscaler of choice, in a way that works for you



Oracle AI Database Multicloud Solutions – Best of Both Worlds

A choice of services directly from the hyperscaler's Marketplace and Cloud Portal

Hyperscaler Region
(AWS | Azure | Google Cloud)



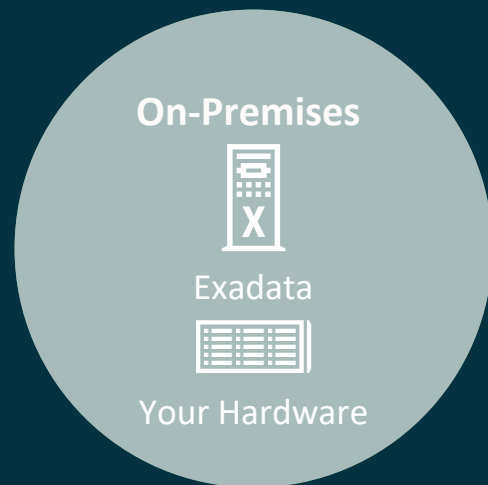
* Azure ExpressRoute,
AWS Direct Connect,
Google Cloud Interconnect

Delivers low latency between applications and Oracle AI Database



Oracle AI Database Delivered in Customers' Preferred Location

Oracle AI Database Systems Run Everywhere



On-premises



Private cloud

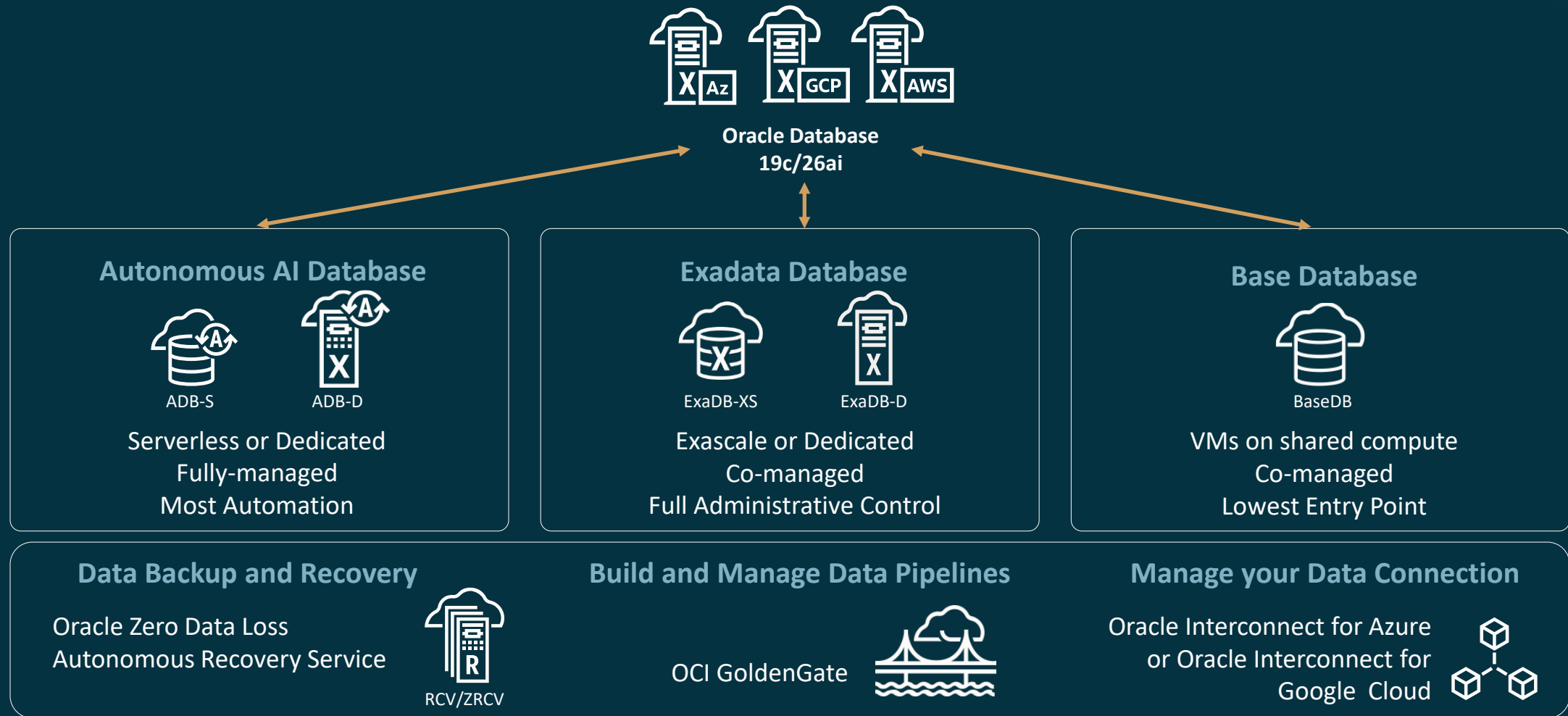


Multicloud

Having the same capabilities makes it easy to migrate from on-premises, IaaS, or PaaS services

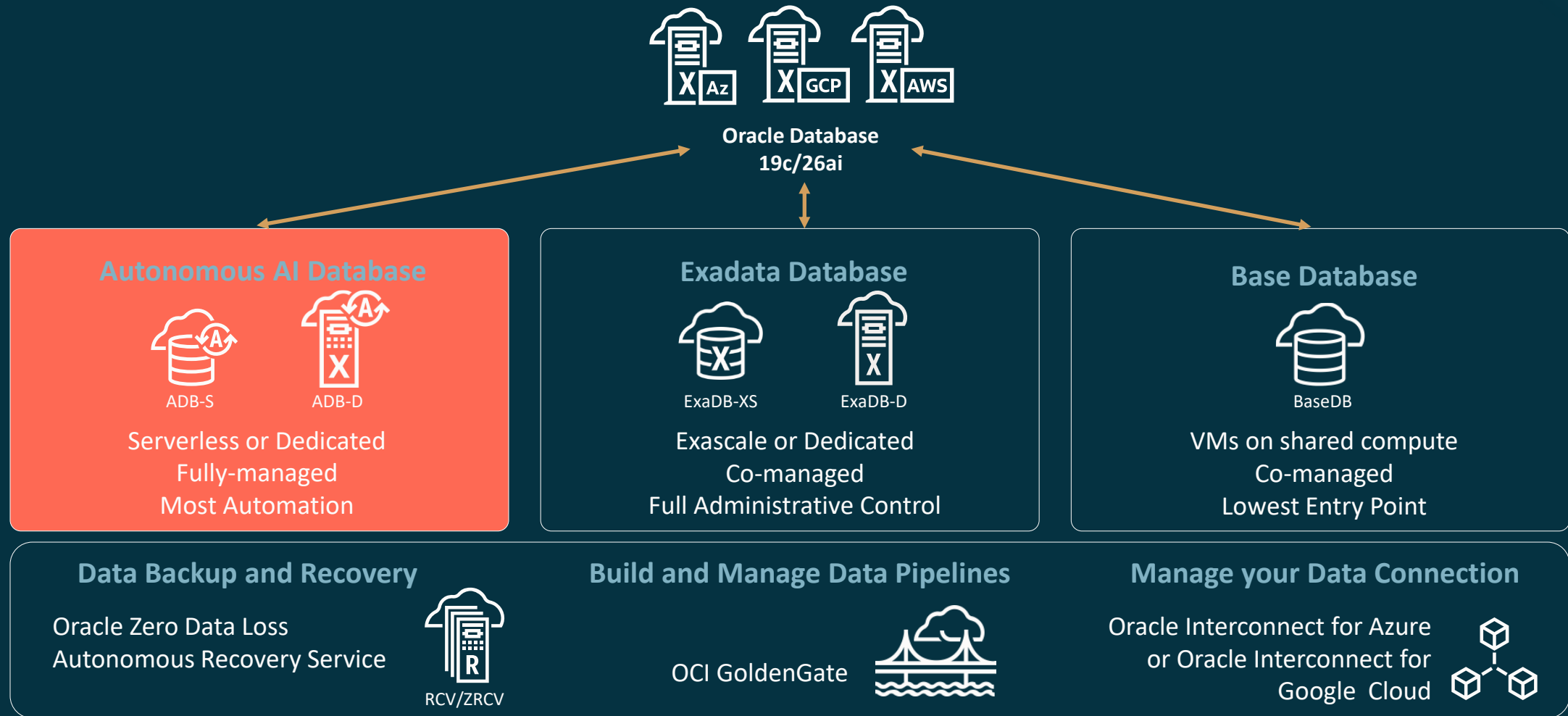
The Best Oracle AI Database Multicloud Services

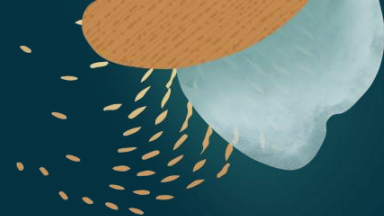
Either you manage your databases or let us fully manage them for even greater value



The Best Oracle AI Database Multicloud Services

Either you manage your databases or let us fully manage them for even greater value





Built on Cloud-Native Autonomous AI Database

- Autonomous AI Transaction Processing
- Autonomous AI Data Warehouse
- Autonomous AI JSON Database
- Autonomous AI Globally Distributed
- Autonomous AI Lakehouse

Lakehouse

Tools and Applications using open source ecosystem



Apache Spark (Python, Scala, SQL)



Iceberg Tables on Object Storage



Oracle Relational Tools and Applications



Oracle AI Database 26ai

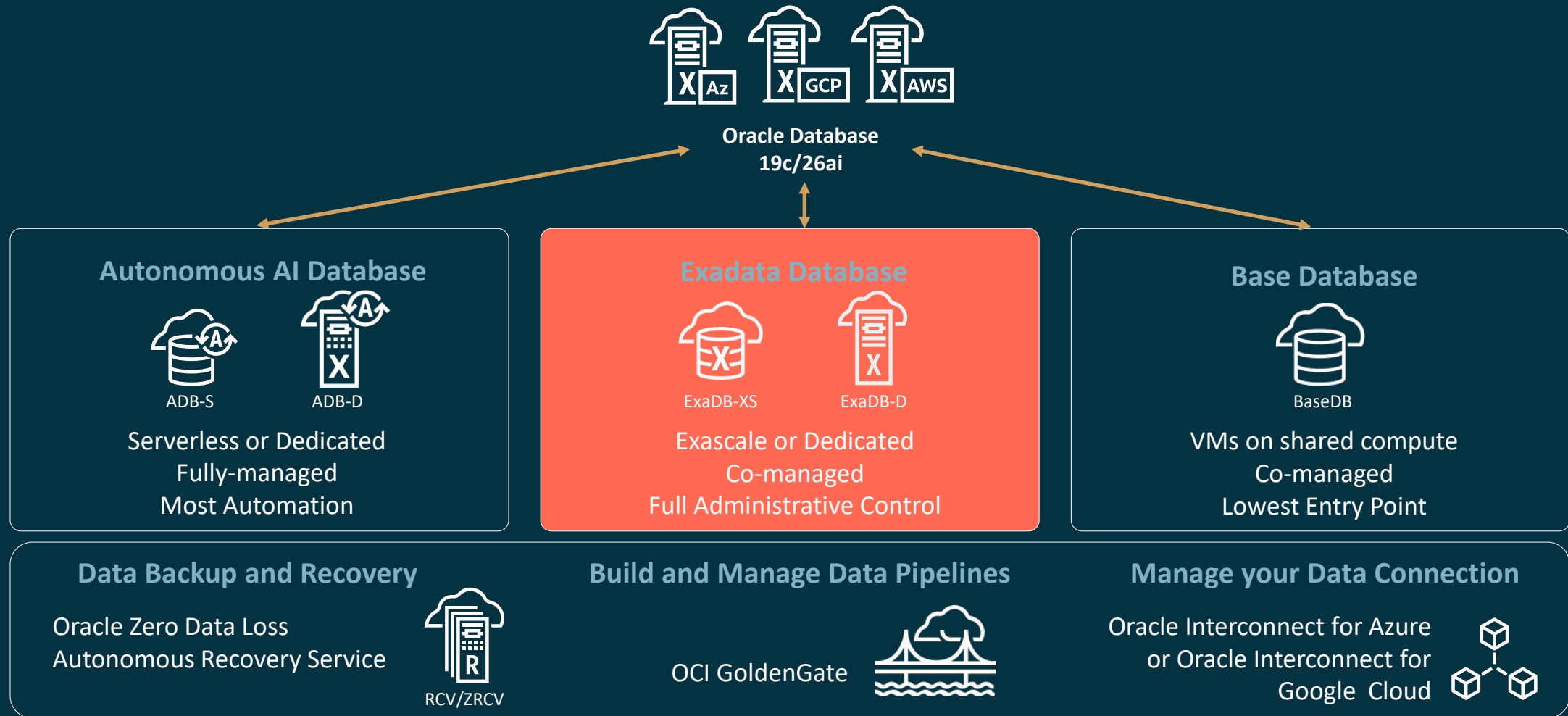


Oracle Exadata



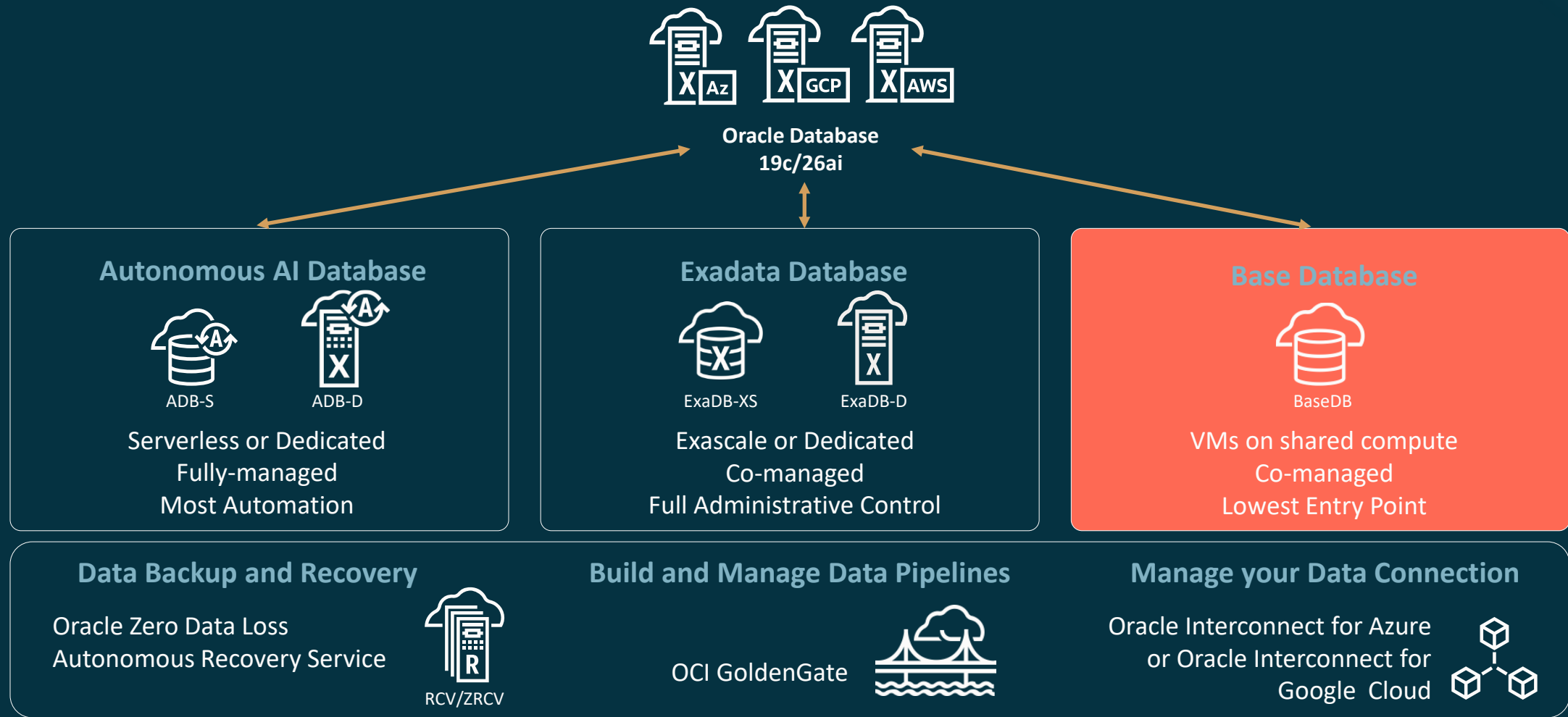
The Best Oracle AI Database Multicloud Services

Either you manage your databases or let us fully manage them for even greater value

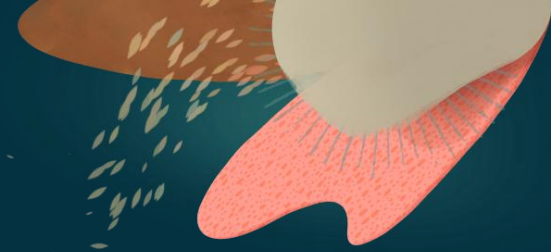


The Best Oracle AI Database Multicloud Services

Either you manage your databases or let us fully manage them for even greater value



Leverage Oracle AI Database 26ai innovations



ORACLE AI Database 26ai

Data Domains & Annotations

Globally Distributed Database with Raft

APEX AI Application Generator

Operational Property Graphs

Microservice Support

Readable Per-PDB Standby

LLM Integration

MCP Server

Data Safe

SELECT AI

Over 30 Machine Learning Models

Private AI

AI Vector Search

Lock-Free Reservations

SQL Firewall

Built-in AI Agents for knowledge and diagnostics

JSON / Relational Duality

True Cache

Agentic RAG

Rolling Patching

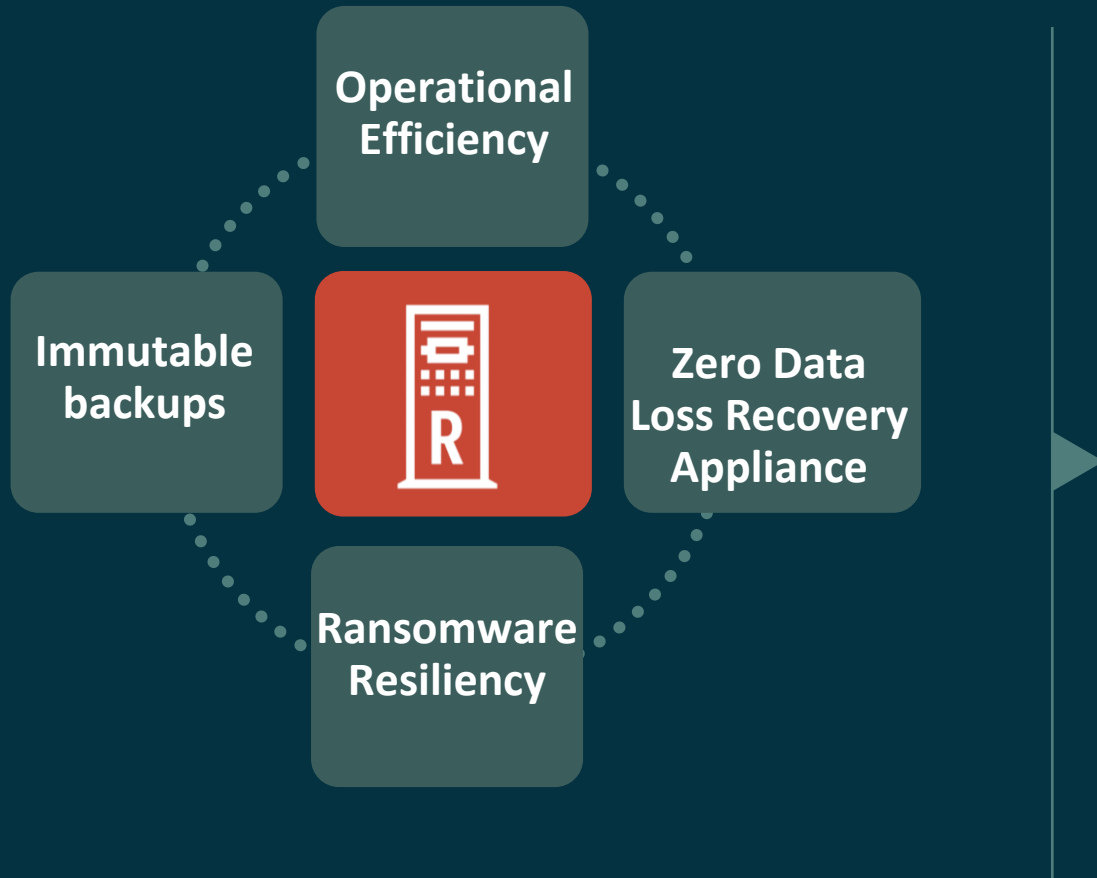
External Table Support for Vectors

Integration with LangGraph

Real-time SQL Plan Management



Oracle Zero Data Loss Autonomous Recovery Service



Real-time database transaction protection

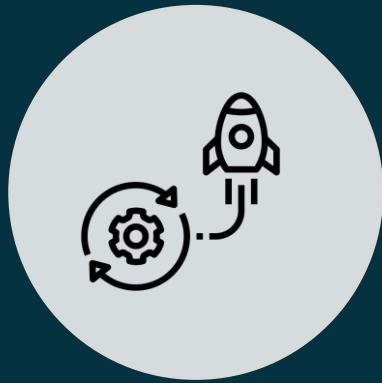
Continuous database-aware recovery validation

Minimal overhead on production database servers

Available in all leading public clouds and Cloud@Customer

Oracle AI Database Multicloud Solutions Business Drivers

Deploy Oracle AI Database for any use case at the top hyperscaler of your choice



Modernize Existing Applications

Migrate and Consolidate to Oracle AI Database Multicloud Solutions



Build Innovative Applications

Leverage other hyperscaler services (Azure/Google Cloud/AWS)



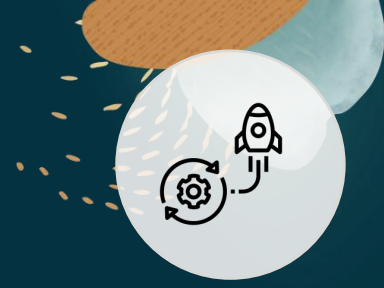
Reduce Costs

Streamline operations, optimize investments and maximize capabilities



Business Driver | Modernize Existing Applications

Reduce costs, enhance security, and improve performance with simple Lift & Shift



Benefits



1. Extreme Performance

Possible only with *Exadata Smart Scan, AI Smart Scan, Automatic Indexing, Smart Flash Cache, Hybrid Columnar Compression* and many other features in *Exadata System Software*



2. Extreme Scalability

Elastic Exadata scale-out architecture enables *Linear Scaling* at cloud scale with the *fastest performance* and *lowest latency* for *all Transactional, Analytic and AI workloads*



3. Extreme Cost Optimization

Consolidated, converged platform drives business efficiencies with *½ the license requirements* for all Oracle AI Database Cloud options, including Oracle AI Database Multicloud Solutions.



4. Extreme Consolidation Density

Reduce infrastructure cost, eliminate over-provisioning, control risk and simplify management by bringing Oracle AI Databases together and using the power of *Oracle's Converged Database* to unify workloads.



5. Extreme Availability

Exadata platform with *built-in redundancy* and *Real Application Clusters (RAC)* support. Oracle *Maximum Availability Architecture (MAA)* provides high-availability blueprint for Oracle AI Database in the cloud, any cloud!



6. Extreme Data Security

Industry best risk reduction offerings; data *encrypted by default*, automated *secure backups* with Zero Data Loss protection using RCV/ZRCV, use of Oracle Data Safe at *no additional cost* on Oracle Cloud Infrastructure with any Oracle AI Database Cloud subscription and more.

Migrate and Consolidate to Oracle AI Database multicloud solutions

Business Driver | Build Innovative Applications

Low latency integration between Oracle AI Database and Applications with hyperscaler services



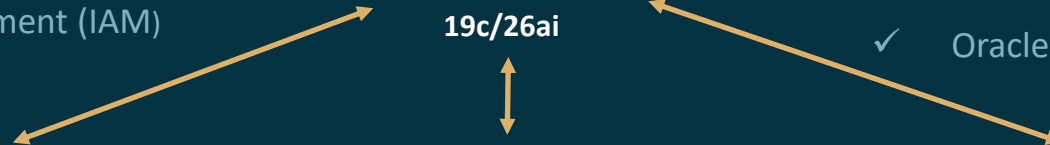
Benefits

- ✓ Exadata and Autonomous AI Database Services
- ✓ Apps and Data co-located together
- ✓ Integrated Identity Access Management (IAM)



Oracle AI Database
19c/26ai

- ✓ Billed Through The Customer Commit to the hyperscaler (ie, MAC Credits, Google Commit) or the new Oracle Multicloud Universal Credits
- ✓ Oracle Support Rewards Available



aws

- Amazon EC2 (Compute)
- Amazon EKS (Managed Kubernetes)
- AWS Lambda (Serverless FaaS)
- Amazon SageMaker (ML PaaS)
- Amazon Bedrock (GenAI FMs)
- Amazon Q (AI chatbot)

Google Cloud

- Compute Engine
- BigQuery (Serverless DW)
- Kubernetes Engine
- Gemini (AI models)
- Vertex AI (AI/ML PaaS)
- Looker (BI platform)

Microsoft Azure

- Azure Compute
- Azure Kubernetes
- Azure DevOps
- MS Copilot (AI assistant)
- Fabric (Analytics platform)
- App Services

Bring AI to business data and integrate with hyperscaler services



Business Driver | Reduce Costs and Complexity

Oracle AI Database includes exclusive features aimed to increase functionality at no extra cost



Benefits



1. Leverage Oracle Investment

Use existing Oracle AI Database licenses, mix-and-match **Bring Your Own License (BYOL)** & **License Included**, and Earn **Oracle Support Rewards**.



2. Simplified Management

Oracle managed infrastructure, GUI based simplified day to day administration. **Automated Patching** with low impact updates for entire fleet reduces administration costs. **Autonomous AI Database** for ease of App development and innovation.



3. Consume Hyperscaler Commitments

Purchase Oracle AI Database services through the **Azure/Google Cloud/AWS Marketplace** using cloud commitment from other hyperscalers and get a **single bill** for Oracle AI Database and Azure/Google Cloud/AWS services



4. Reduced Database Licenses

Oracle AI Database **License requirement is halved** on Oracle AI Database Cloud including Oracle AI Database Multicloud Solutions



5. Cloud Economics

Online scaling; elastic and per second billing on Database core consumptions - and pay only for what you use



6. Features at NO Additional Cost

Oracle Data Safe, End-to-End Security, - Reduced Environment configuration, User Data, Application and AI risks, **Oracle Machine Learning**, **Oracle Spatial and Graph**, **JSON Relational Duality**, **Oracle Multitenant***, **Oracle Globally Distributed Database / Sharding***, **OCI-GoldenGate***, **Oracle AI Database Migration Service***, **Oracle Cloud Observability and Management Platform***, Oracle AI Database 26ai also includes **AI Vector Search**, **True Cache**, among other new features and more




Streamline operations, optimize investments and maximize capabilities



Conveniently purchase and pay through hyperscalers








Native Oracle AI Database services

| | | |
|---|---|--|
|  Autonomous AI Database |  Exadata Database Service |  Base Database Service |
|---|---|--|



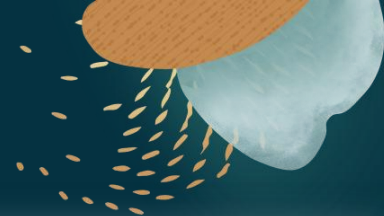
Hyperscaler commercial integration

-  Purchase through hyperscaler partner marketplaces using new or existing credits
-  Earn Oracle Support Rewards
-  Use existing licenses with BYOL
-  Purchase through hyperscaler and Oracle partners
-  Purchase Oracle Multicloud Universal Credits through Oracle and use them across OCI and hyperscalers



Oracle Cloud Infrastructure global footprint

200+ live and planned regions



Launched 2023

33

Live

Planned



Launched 2024

18

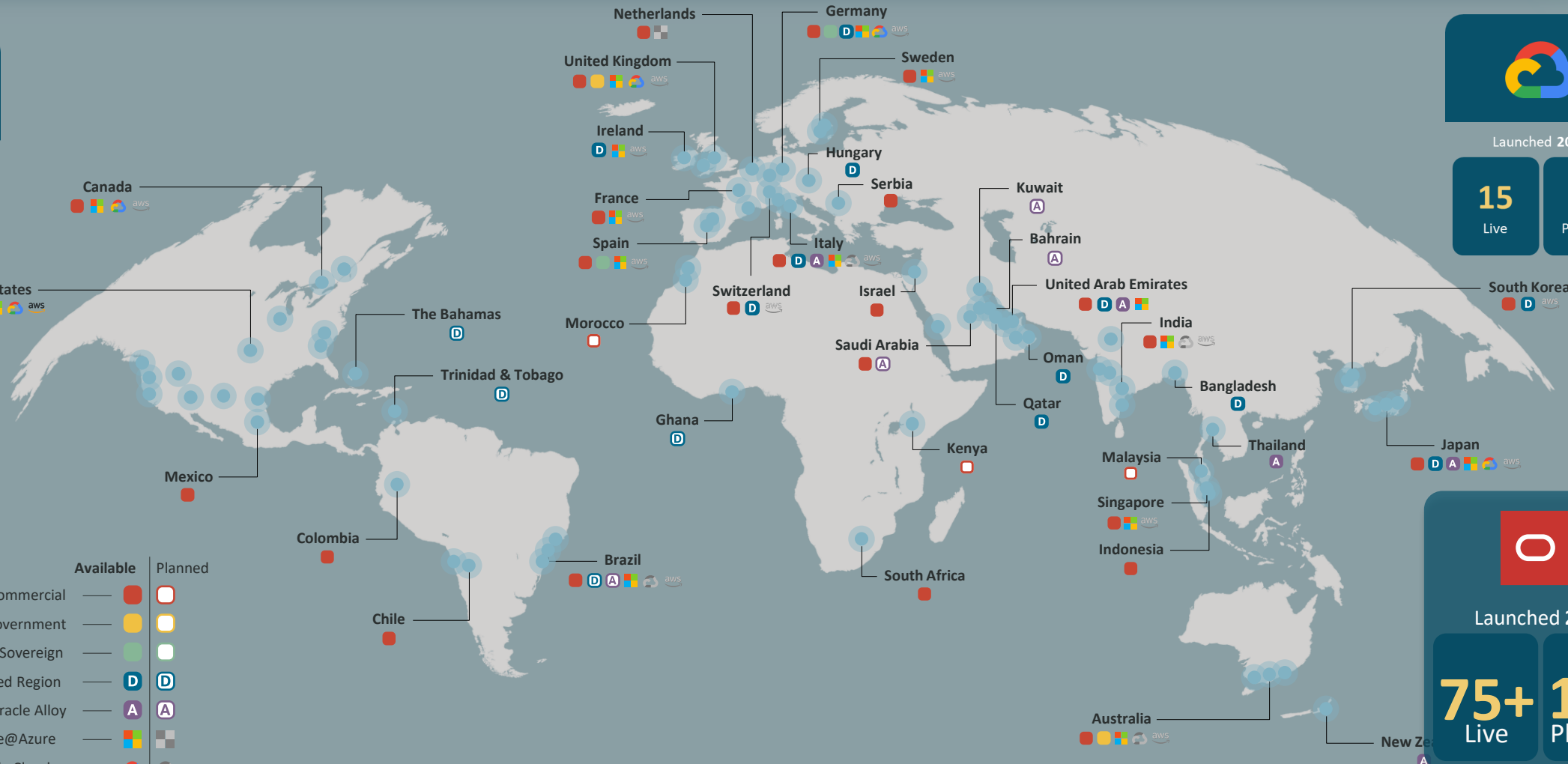
Live

2

Planned

Available Planned

- Commercial — ●
- Government — ●
- EU Sovereign — ●
- Dedicated Region — D D
- Oracle Alloy — A A
- Oracle Database@Azure — ● ● ● ● ●
- Oracle Database@Google Cloud — ● ● ● ● ●
- Oracle Database@AWS — ● ● ● ● ●



Launched 2024

15

Live

2

Planned



Launched 2013

75+
Live

14+
Planned

Updated September 29, 2025



“Consider Oracle when migrating enterprise workloads to cloud infrastructure with an emphasis on hybrid and multicloud capabilities.”



** IDC MarketScape: Worldwide Public Cloud Infrastructure as a Service 2025 Vendor Assessment, January 2025*



Learn More about Benefits of Multicloud

Read the ebook:

Extend, enhance, elevate: How to blend on-premises data centers and cloud services

<https://www.oracle.com/cloud/strategies-for-enterprise-stack-optimization/>

Read the ebook:

Your Multicloud Advantage: 5 Benefits Hyperscaler Partnerships Deliver Now

<https://www.oracle.com/cloud/multicloud/5-benefits-hyperscaler-partnerships-deliver-now/>

Access the report:

Multicloud in the Mainstream: S&P Global survey, 2023

<https://www.oracle.com/cloud/multicloud/mainstream/>

